FREE DIAGNOSTIC TOOLKIT

The Supply Risk Snapshot

A 15-minute self-assessment we use with new clients — five practice areas, nineteen diagnostic questions, one honest read on where your exposure actually sits.

Malakar Consulting
Supply Chain, Sourcing & Procurement Advisory — Wherever You Build

How to use this

Answer each question honestly with a simple check. There is no scoring trick here — this is the same lens we use before we ever open a client’s ERP. Every "at risk" box you check is a place a consultant would start.

TARIFF & DUTY EXPOSURE

- We know our Section 232 / 301 exposure by HS code, not just by supplier.
- We have re-run landed cost since the last tariff rule change took effect.
- We have evaluated duty drawback, FTZ, or first-sale eligibility in the last 12 months.
- We know what share of our BOM content would still qualify under a tighter USMCA rule.

SUPPLIER RISK & CONTINUITY

- We know which single-source part carries the most revenue behind it, not just the highest cost.
- Our top 10 suppliers by revenue impact have a qualified second source.
- We have a documented recovery plan for a Tier-1 bankruptcy or plant-down event.
- We have tested (not just written) a business-continuity plan in the last year.

COST & SHOULD-COST DISCIPLINE

- Our contracts are indexed to a published commodity or freight benchmark.
- We have run a should-cost teardown on our top stamped/machined parts in the last 2 years.
- When input costs fall, our cost tables actually get revisited — not just when they rise.

LOGISTICS & FREIGHT

- Our landed-cost model reflects current routing, not a pre-disruption baseline.
- We know which lanes ride on carrier tonnage exposed to the newest port or canal fees.
- Our surcharge pass-through terms have been renegotiated in the last 12 months.

STRATEGY, PLANNING & TEAM

- Our S&OP/SIOP cadence actually changes decisions, not just produces a report.
- Forecast accuracy is measured and trending in a direction we can defend.
- We have dedicated sourcing leadership — not category decisions made ad hoc by finance or ops.
- We could name our replacement plan if a key sourcing leader left tomorrow.

What your answers mean

Count the boxes you could *not* check across all five sections (19 total questions).

0–3 unchecked	**Low near-term exposure**	Your fundamentals are in reasonable shape. Revisit this snapshot after any major tariff, freight-rate, or supplier-base change.
4–8 unchecked	**Moderate exposure**	Specific gaps exist that are worth quantifying before they compound — typically one or two practice areas are carrying most of the risk.
9+ unchecked	**High exposure**	Multiple practice areas are exposed at once. This is the pattern we see right before a single-source failure, a tariff surprise, or a margin walk-back becomes public.

The method behind it

This checklist mirrors the same three-phase method we run with clients — the difference is we do it against your real data, not a self-assessment.

1	**Diagnostic & quantification**	Weeks 1–2	Model exposure directly from your own shipment, spend, and supplier data — not assumptions.
2	**Team & process build**	Weeks 3–6	Stand up the qualification process, contract structure, or planning cadence the diagnostic points to.
3	**Execution & speed-up**	Week 6+	Run the fix — resourcing, negotiation, recovery filing — with the team equipped to keep running it.

If you scored moderate or high

A self-assessment tells you where to look. A Supply Risk Snapshot quantifies it — run against your own shipment, spend, and supplier data, the same way we scoped the composite examples in our case study library.

Request Your Free Supply Risk Snapshot

A short working session where we walk your answers back into real numbers — no cost, no obligation.

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About Malakar Consulting

Founded by Sudip Malakar — 17+ years leading global supply chain, sourcing and procurement functions, with prior leadership roles spanning automotive, commercial vehicle, and industrial manufacturing. $1.58B in managed spend and $128.5M in delivered savings across that career. Malakar Consulting works remote-first with manufacturers and service businesses wherever they build, embedding on-site when the engagement calls for it.

This toolkit is provided for general self-assessment purposes and reflects the practice-area framework Malakar Consulting uses with clients. It is not a substitute for an engagement-specific diagnostic run against your actual data.